

ATTENTION: PROPERTY DEVELOPERS, DEVELOPMENT MANAGERS, LAND SURVEYORS & STRATA CERTIFIERS

# Valuer's Certificates (Unit Entitlements) Conundrum | Quandary

### **QUESTIONS**

- 1. Are you and your partners (clients) constantly receiving **exorbitant fee quotations** for valuer's certificates (unit entitlements) from development valuation firms?
- 2. Are you and your partners (clients) frustrated with the **quote response times**, valuer's certificate **turnaround times** and **constant failure to meet timelines**?
- 3. Are you reluctant to refer valuer's to your partners (clients) due to **past disappointments** or **lack of customer service**?

#### RECOMMENDATION

If so, we strongly recommend that you should consider woodburyAU, a specialist unit entitlement valuation firm that has a proven track record of providing quick and economical valuer's certificates<sup>1</sup>.

#### **CALL TO ACTION**

Please contact Paul Woodbury for an obligation free quotation for your next strata title project.

<sup>1</sup> Testimonials from countless surveyors, strata certifiers, project managers, development managers, builders and developers available upon request

## **Background**

On **30 November 2016** the Strata Acts and Regulations were repealed and replaced by the **Strata Schemes Development Act 2015**.

Under the new Strata Schemes Development Act 2015, **Administration Sheets** forming part of Strata Plans must include a **Valuer's Certificate** for the proposed unit entitlement and **Unit Entitlements** must be determined by **Qualified Valuer's**.

In response to the new legislation, **woodburyAU**, an independent boutique property advisory and valuation practice, has established a **specialist unit entitlement valuation division** to provide <u>quick</u> <u>and economical</u> **Valuer's Certificates** for property developers, development managers, land surveyors and strata certifiers.

The division provides **Valuer's Certificates** for all types of strata title freehold and leasehold projects including **residential**, **social & affordable housing**, **retirement villages**, **hotel & leisure**, **retail**, **commercial and industrial** throughout New South Wales.

All Valuer's Certificates are issued by Paul Woodbury, a Qualified Valuer and Fellow of the Australian Property Institute with over 35 years of specialist development (finance) valuation experience in New South Wales.

If you would like to commission a Valuer's Certificate for any of your projects, please call **Paul Woodbury** on **0404 055 333** or email **pwoodbury@woodburyAU.com.au**.

