

**ATTENTION: PROPERTY DEVELOPERS, DEVELOPMENT MANAGERS, LAND SURVEYORS & STRATA CERTIFIERS**

# Valuer's Certificates (Unit Entitlements)

## Background

On **30 November 2016** the Strata Acts and Regulations **were repealed and replaced** by the **Strata Schemes Development Act 2015**.

Under the new Strata Schemes Development Act 2015, **Administration Sheets** forming part of Strata Plans must include a **Valuer's Certificate** for the proposed unit entitlement and **Unit Entitlements** must be determined by **Qualified Valuer's**.

In response to the new legislation, **woodburyAU**, an independent property advisory and valuation practice, has established a **specialist unit entitlement valuation division** to provide **quick and economical Valuer's Certificates** for property developers, development managers, land surveyors and strata certifiers.

The division provides **Valuer's Certificates** for all types of strata title freehold and leasehold projects including **residential, social & affordable housing, retirement villages, hotel & leisure, retail, commercial and industrial** throughout New South Wales.

All Valuer's Certificates are issued by **Paul Woodbury**, a **Qualified Valuer** and **Fellow of the Australian Property Institute** with over **35 years of specialist development valuation experience**.

If you would like to commission a Valuer's Certificate for any of your projects, please call **Paul Woodbury** on **0404 055 333** or email **pwoodbury@woodburyAU.com.au**.

## Conundrum | Quandary

### QUESTIONS

1. Are you and your partners (clients) constantly receiving **exorbitant fee quotations** for valuer's certificates (unit entitlements) from development valuation firms?
2. Are you and your partners (clients) frustrated with the **quote response times**, valuer's certificate **turnaround times** and **constant failure to meet timelines**?
3. Are you reluctant to refer valuer's to your partners (clients) due to **past disappointments** or **lack of customer service**?

### RECOMMENDATION

If so, we **strongly recommend** that you should **consider woodburyAU**, a **specialist unit entitlement valuation firm** that has a **proven track record** of providing **quick and economical valuer's certificates**<sup>1</sup>.

### CALL TO ACTION

Please contact **Paul Woodbury** for an **obligation free quotation** for your next strata title project.

<sup>1</sup> Testimonials from countless surveyors, strata certifiers, project managers, development managers and property developers available upon request

MEMBER OF THE



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